

Standard Motor Products, Inc.

Annual Meeting of Shareholders

May 16th, 2019





SMP Snapshot

100 Years in Business

- Founded 1919
- \$1.1 Billion 2018 Sales
- 4,400 Employees Worldwide



LAWRENCE I. SILLS
*Executive Chairman
Board of Directors*



ERIC P. SILLS
*Director, CEO
and President*



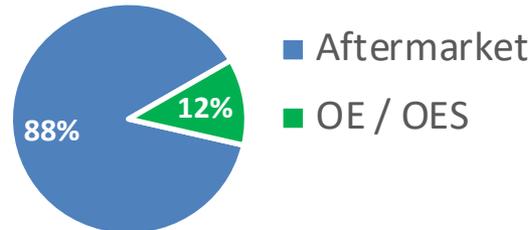
JAMES J. BURKE
*Chief Operating
Officer*



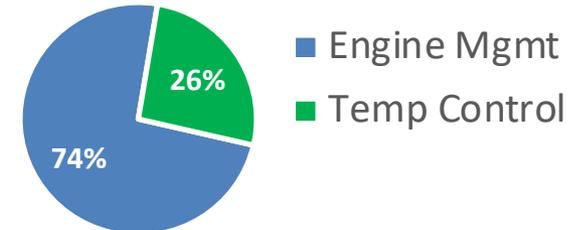
DALE BURKS
*EVP and Chief
Commercial Officer*

2018 Sales Breakdown

Sales by Market



Sales by Product Line



Major Product Categories

Engine Management

- Ignition Products
- Emissions Products
- Fuel Delivery
- Vehicle Electronics
- Wire & Cable

Temperature Control

- A/C Compressors
- Other A/C System Components
- Engine Cooling Products
- Blower & Radiator Fan Motors
- Window Lift Motors



SMP Snapshot

Professionally Recognized Brands



Significant Supplier to All Major Distributors

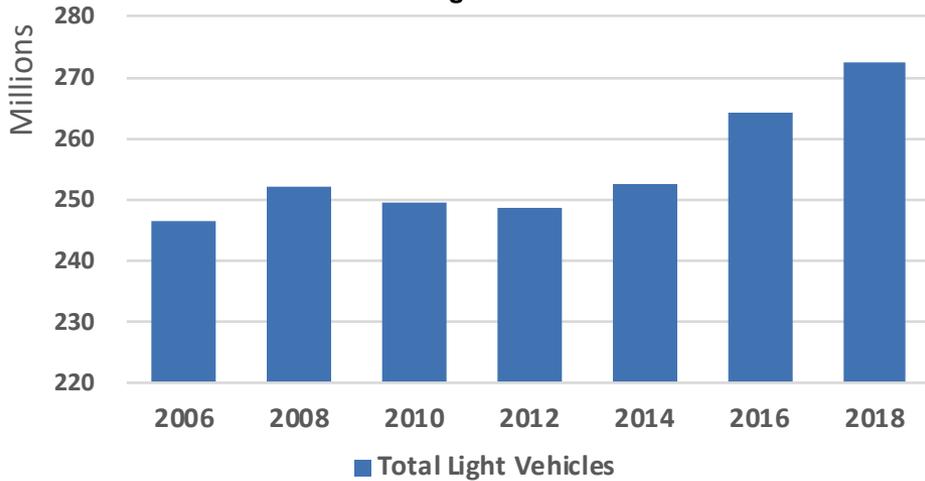




Favorable Industry Trends

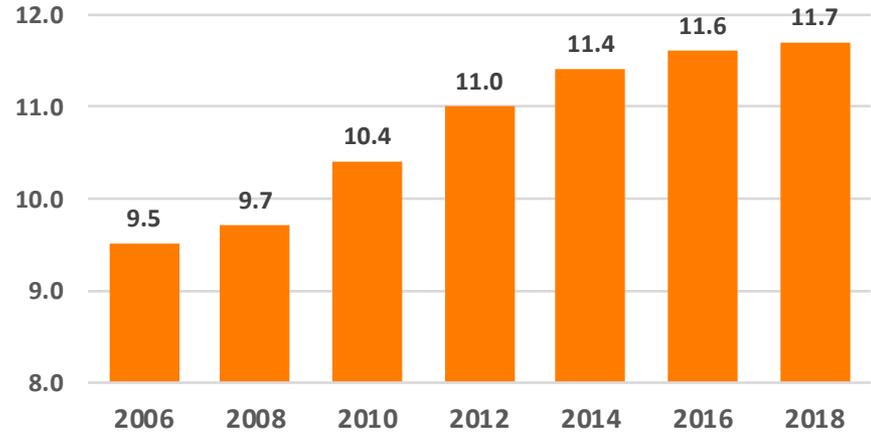
Vehicle Population is increasing

U.S. Light Vehicle Parc



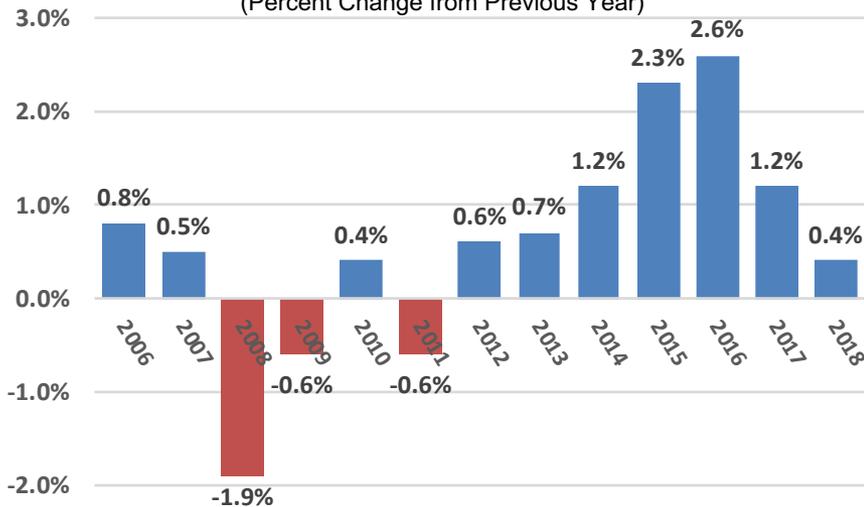
Vehicle population continues to age

Average Age of Cars and Light Trucks

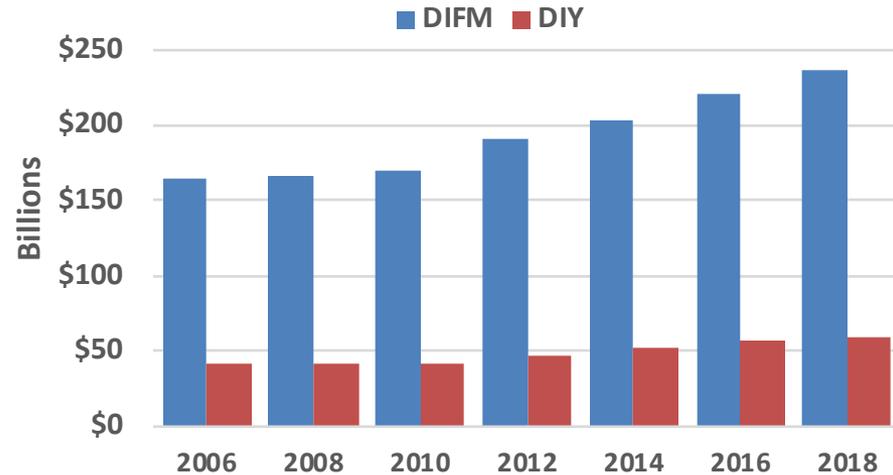


Miles Driven is Increasing

Annual Miles Driven, 2006-2018
(Percent Change from Previous Year)



DIFM Revenue Continues to Grow





Strategic Objectives

Premium Value Proposition

- ***External programs that provide real value to our customers***
 - Best-in-class full-line, full-service supplier of premium engine management and temperature control products

Drive for Continuous Improvement

- ***Internal programs that make us a stronger company***
 - Investment in increased manufacturing
 - Increase in low-cost footprint
 - Global sourcing without compromise to quality

Successful Growth Programs

- ***Strategic expansion of our business***
 - Complementary product lines
 - Complementary markets, geographies and channels
 - Strategic acquisitions

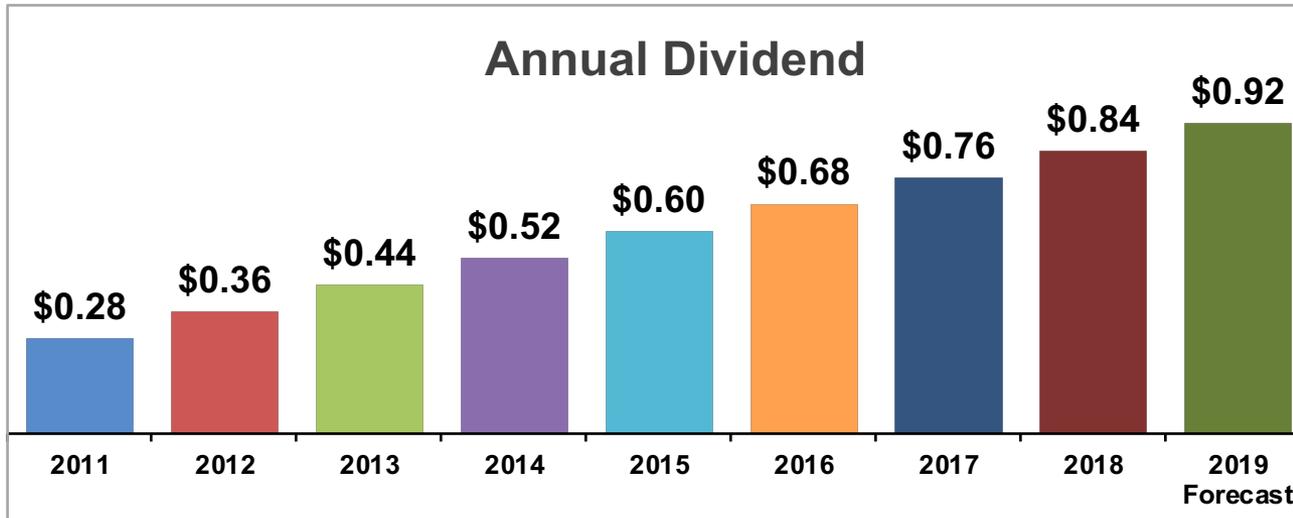
Return to Shareholders

- Dividend Increase
- Treasury Stock Buyback Program



Return to Shareholders

Dividend Increase



2019 Note: \$0.92 based on quarterly dividend of \$0.23 announced Feb 2019

Treasury Stock Buyback Program

Year	Spend	Shares	Avg. Price
2011	\$4.1M	322,250	\$12.84
2012	\$5.0M	380,777	\$13.13
2013	\$6.9M	209,973	\$32.69
2014	\$10.0M	284,284	\$35.18
2015/16	\$20.0M	561,926	\$35.59
2017/18	\$39.3M	853,551	\$46.00
3/31/19 YTD	<u>\$5.8M</u>	<u>119,539</u>	\$48.81
2011 – 3/31/19	\$91.1M	2,732,300	