



Standard Motor Products, Inc.
Independence, Kansas

Attention: TRAFFIC MANAGER/CUSTOMER SERVICE

Subject: "PREFERRED CARRIER" for Standard Motor Products, Independence.

Standard Motor Products is partnered with a 3PL provider, Transportation Insight, for routings on all of the SMP responsible LTL shipments.

They have made available a web site to access the routing for the shipments. We need your assistance in processing shipments to SMP that Standard is responsible for by using this site.

For all routings, please access this web site, www.routeshipment.com/r2000/ and put in the few data fields required and select route. The results will be the least cost carriers in order lowest to highest. You need to select the least cost carrier shown for your shipment and ship to Standard on a collect basis.

Please use this process for all Standard responsible shipments. Attached is a copy of the website input screen and the results of a carrier request.

Use third party billing below

Transportation Insight
P.O. Box 23000
Hickory, NC 28603

We will no longer accept freight added to an invoice. Any deviations from this routing guide can result in a deduction of all freight charges plus a \$50.00 administrative fee. Exceptions to this require written approval from the purchasing representative prior to the shipment being made.

Thank you for your immediate attention.

Sincerely,
Materials Manager



INBOUND TO SMP ROUTING INSTRUCTIONS

Dear Vendor,

Transportation Insights has provided two areas for the vendors to access to determine the carrier for all inbound LTL shipments to a SMP facility.

- 1- TMS Carrier Inquiry Portal - You have to have a USER ID and Password to access and this process is through a portal specific to SMP and accesses the Transportation Management System (TMS). If you have been contacted and set up this is the method you should use.

- 2- Insight Compliance - You can access a rating tool via the WEB that will show you the least cost carrier hence the carrier of choice for SMP for you to use. You DO NOT need any credentials to use this tool. Its called Insight Compliance at - www.routeshipment.com/r2000/

If you would please use the appropriate tool whenever you have an LTL shipment that moves to SMP on a collect basis.

See the following document for an explanation on the two methods and the data elements needed.

Route Shipment Results

For any shipment weighing less than 150 lbs.: Contact your local SMP Purchasing Rep for the proper UPS Account Code.



Service Level
Standard

Request Date
7/12/2016

Ship Date
7/12/2016

Shipper My Zip Code
City **CHESAPEAKE**
State **VA**
Zip **23322**

Consignee Customer Location
Name **STANDARD MOTOR PRODUCTS**
Address **5150 PELHAM RD**
City **GREENVILLE, SC 29615**

Weight **500** **Class** **50**

Accessorials

Modify

Route Confirmation # **RZM-DJTAGQF**

208.20.7.250 - 7/12/2016 11:50 AM

#	SCAC	Carrier	Δ\$	Transit Days	Mode
1	EXLA	ESTES EXPRESS LINES login , terminal		1	LTL
2	SEFL	SOUTHEASTERN FREIGHT LINES login	+\$0.18	1	LTL
3	ODFL	OLD DOMINION FREIGHT LINE, INC. pick-up	+\$15.28	1	LTL
4	CNWX	XPO LOGISTICS FREIGHT, INC. (LTL) login	+\$18.69	2	LTL

IMPORTANT NOTE

Please prominently include on your BOL the RC # generated and shown above, then tender your shipment to the first carrier meeting your required accessorials and transit times.



Route Shipment Request

For any shipment weighing less than 150 lbs.: Contact your local SMP Purchasing Rep for the proper UPS Account Code.



Service Level

Standard

Request Date

7/12/2016

Ship Date

7/12/2016

Shipper My Zip-Code

City

State

Zip

Remember me?

Consignee Customer Location , or Third-Party Zip-Code

Name

Address

City

Weight

Class

Weight	Class

Accessorial

Route

Reset

TMS Carrier Inquiry Portal

Customer Rate Shop
Company: STANDARD MOTOR PRODUCTS - VENDORS

Address: By ZIP
Origin Postal Code: 28134
Dest Postal Code: 87301
Pickup Date: 04/18/2016
Payment Terms: Collect

Services: Add Service
Optional: Accessorial Information, if needed.

1. Origin and Destination Zip
2. Payment Terms
3. Item Information (qty, class and weight)

Freight, specified by the following information:
Item ID, Quantity, Class, Weight, Total Pounds

Vendor Carrier Results

Available rates from PINEVILLE, NC: 28134 to INDEPENDENCE, KS 67301

Customer Carrier	Customer S/CAC	Customer Mode	Customer Service	Customer Class	Customer Destination Service
SEFL SEVENTH EXPRESS LINES	TELA	LTL	3	D	D
USF HOLLAND	HRES	LTL	2	D	D
VRC FREIGHT	RDWV	LTL	2	D	D
OLD DOMINION FREIGHT LINE, INC.	ODFL	LTL	3	D	D
XPO LOGISTICS FREIGHT, INC. (LTL)	CWVY	LTL	2	D	D
FEDEX FREIGHT (ECONOMY)	FXNL	LTL	3	D	D
FEDEX FREIGHT (PRIORITY)	FXPE	LTL	2	D	D
UPS FREIGHT	UPSF	LTL	3	D	D
SAA MOTOR FREIGHT LINE, INC.	SAA	LTL	3	D	D

Total of 9 rate(s) found.
All Contracts

Please send your shipment with the carrier shown at the top of the list!
Carrier details (operational) may apply, including seasonal exceptions for loads over 10,000 lbs, shipments more than 14 linear ft or 700 cubic ft in total, or deliveries to high road areas. Additional charges may apply if additional services are required, such as detention. Transit days (where available) are published transit times and are not a guarantee of service.

- PROs:**
- 3 data fields to enter.
 - Tool remembers last rateshop vendor entered.
 - TI can see if vendor is using the tool or not.
- Cons:**
- Can't control the number of carriers in response.
 - Vendor doesn't know how much more expensive one carrier is over the next.
 - Time-consuming project to identify and create all logins.

Insight Compliance

Route Shipment Request
Request Date: 6/22/2016
Ship Date: 6/22/2016

Shipper: My Zip Code: 28638
City: HUDSON
State: NC
Zip: 28638

Consignee: Customer Location, or Third-Party Zip Code
Name, Address, City

Select SMP location from drop-down

Weight, Class, Accessorials
Vendor Types in origin zip

Basic weight and class info, just like TMS

Route Confirmation # RTV-DHCDOQF

#	SCAC	Carrier	ΔS	Transit Days	Mode
1	SEFL	SOUTHEASTERN FREIGHT LINES login		1	LTL
2	CWVY	XPO LOGISTICS FREIGHT, INC. (LTL) login	+\$36.82	1	LTL
3	ODFL	OLD DOMINION FREIGHT LINE, INC. login	+\$38.73	1	LTL

Results show only the delta in price, from one carrier to the next.

- PROs:**
- 3 data fields to enter.
 - SMP Locations controlled by drop-down.
 - No login required. This is on a website anyone can access. This website can be easily listed on a PO if TMS instructions don't already exist for the vendor.
- Cons:**
- TI doesn't know if vendors are using it or not since there is no login activity.