Standard Motor Products, Inc.

2011 Annual Automotive Aftermarket Symposium
October 31 – November 2, 2011

Delivering Global Automotive Solutions

SMP®
Standard Motor Products, Inc

Forward Looking Statements

You should be aware that except for historical information, the matters discussed herein are forward looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward looking statements, including projections and anticipated levels of future performance, are based on current information and assumptions and involve risks and uncertainties which may cause actual results to differ materially from those discussed herein. You are urged to review our filings with the SEC and our press releases from time to time for details of these risks and uncertainties.

Standard Motor Products, Inc.

- 90+ Years in Business
- Leading Automotive Aftermarket Company
- Net Sales: ► *2010:* $811mm/*TTM:* $873mm
- Employees: ► 3,200 Globally
- Locations: ► 19 Facilities

  Manufacturing, Distribution and Training Centers throughout North America, Europe, and Asia
- Key Divisions: ► Engine Management (70%)

  ► Temperature Controls (30%)

  Number One In Each
- Key Markets: ► Automotive Replacement

  High quality replacement parts for the traditional automotive marketplace, OE/OES, military, high-performance, agricultural, marine, industrial, heavy-equipment markets
- Stock Symbol: ► SMP (NYSE)

Key Points for Review

SMP is an Aftermarket Pure Play

- *More than 90% of Sales are Aftermarket*
- *Number One Market Share in Two Product Lines*

Positive Demographics

- *Aging Vehicle Fleet*
- *Closing Car Dealerships*

Strategic Initiatives

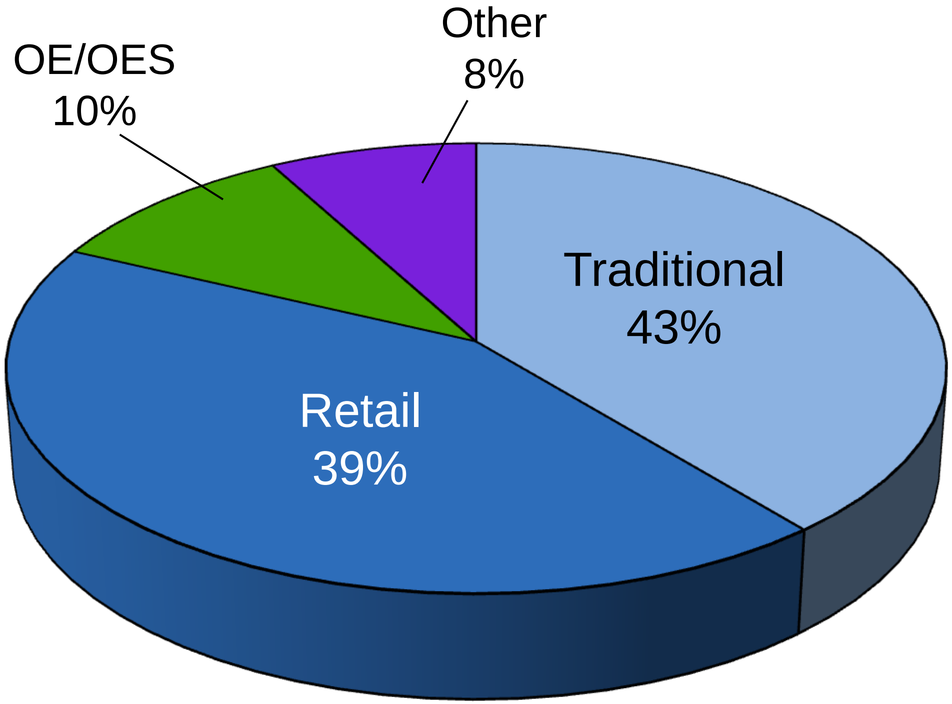
Debt Reduction

Poised for Future Growth

SMP is an Aftermarket Pure Play

- Based on **250 million** vehicles on the road
- Highly stable
- Slow and steady growth
- Tens of thousands of SKUs
- Not affected by rise and fall of new car production
- Higher margins

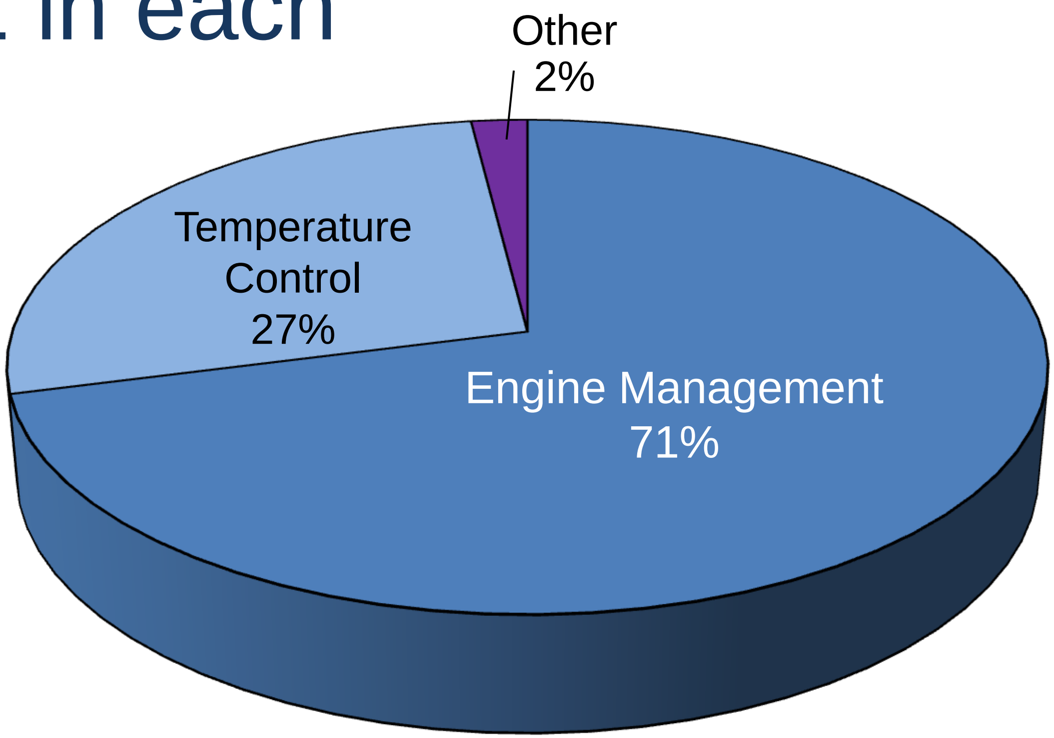
2010 Sales



Strong Market Share

Focused on Two Major Product Lines

#1 in each



Excellent Customer Relationships

SMP

Traditional

- NAPA
- UNI-SELECT
- Auto Value / Bumper to Bumper – Auto Parts and Service
- Federated Car Care Professionals
- Automotive Distribution Network
- Most Independents

Retail

- Advance Auto Parts
- O'Reilly Auto Parts – Professional Parts People
- AutoZone
- Pep Boys Auto – Parts, Service and So Much More
- Canadian Tire

Co-Man

- Roush Racing
- prestolite performance
- Toyota Racing Development TRD
- Federal Mogul
- Mighty Auto Parts

OE/OES

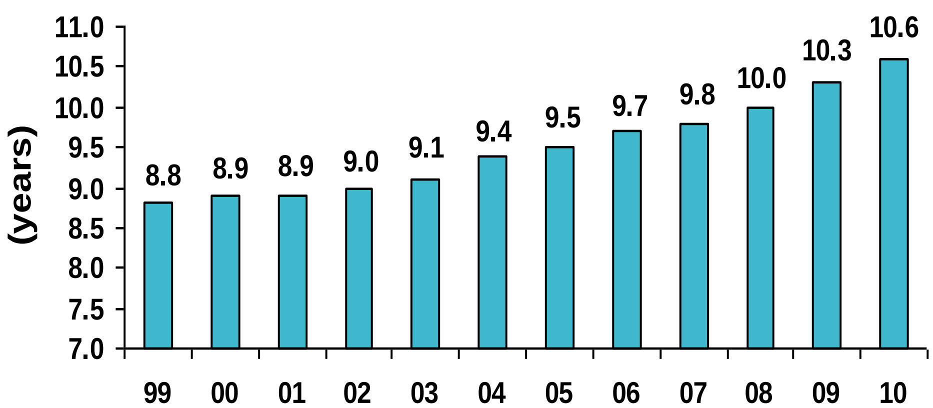
- GM
- DELPHI
- Ford
- Remy
- CHRYSLER

Positive Demographics

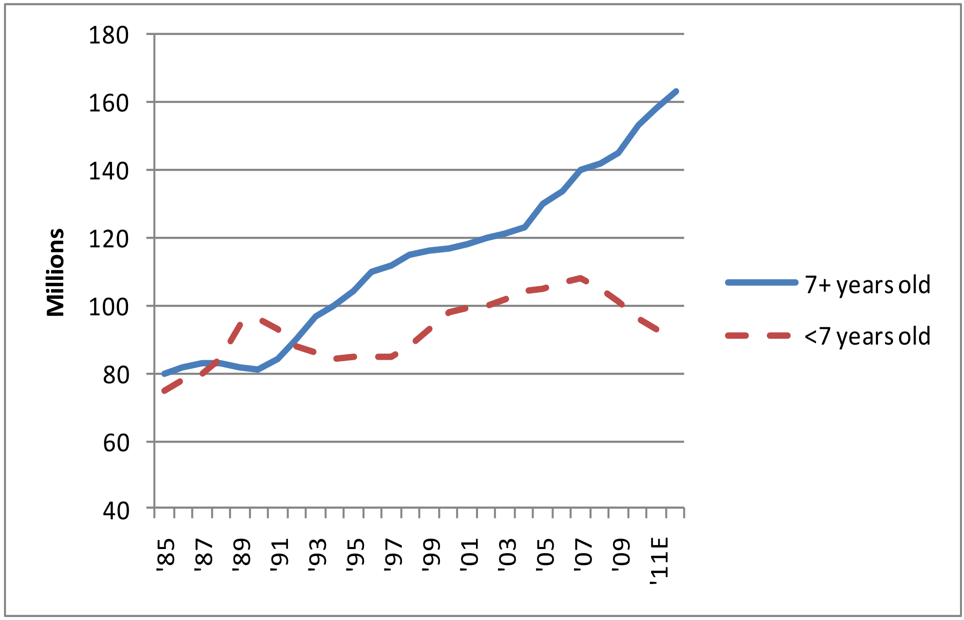
Trend		Impact on Aftermarket
▪ Aging Fleet of Vehicles	→	▪ Increases demand for replacement parts
▪ Car Dealerships Closing	→	▪ Independent distributors and repair shops will become far better option in many areas

Positive Demographics

Average Age of U.S. Light Vehicles



Aging Vehicle Population

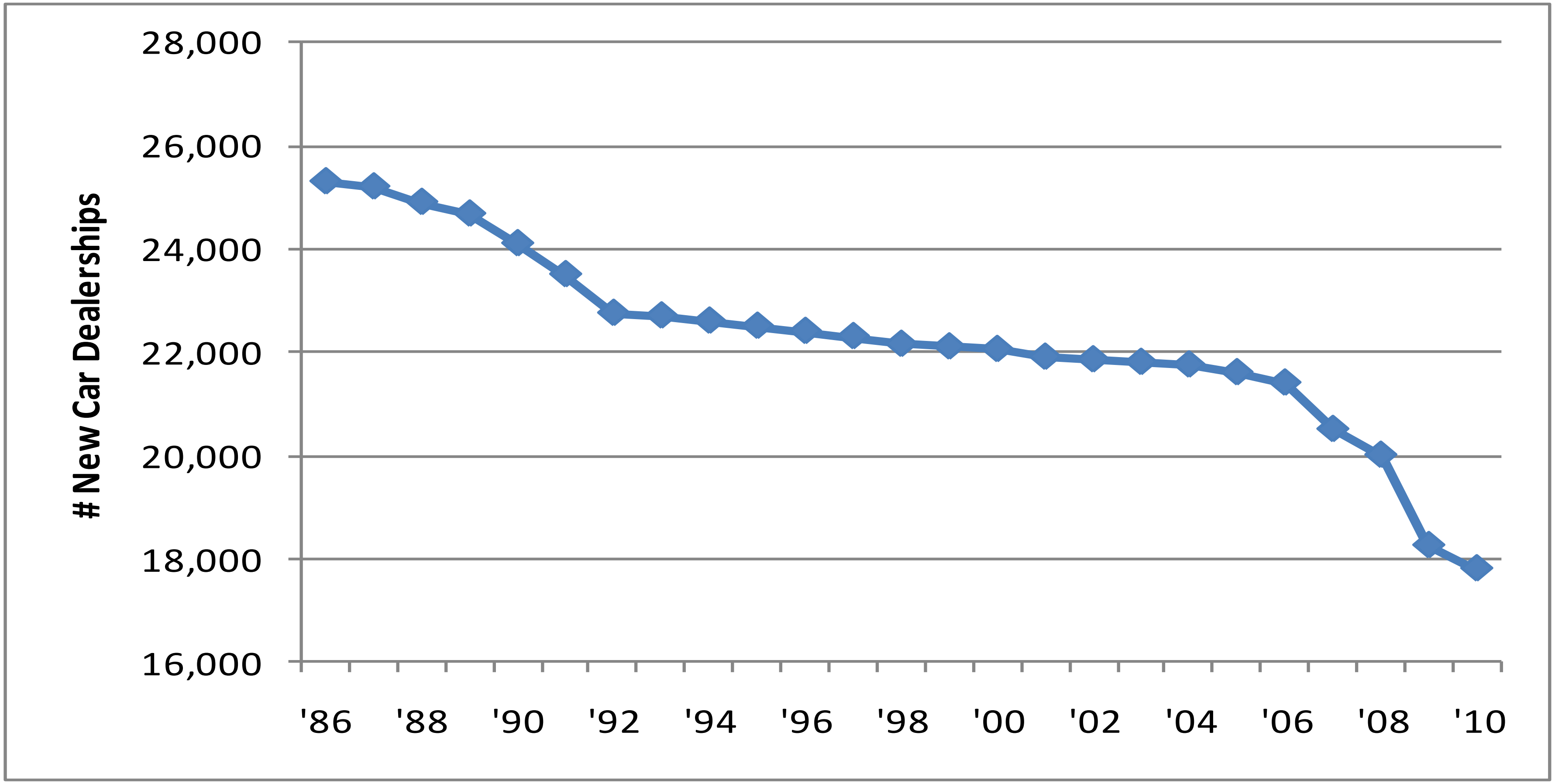


7+ Car Population Will Grow 3% Annually
Next Five Years

Sources: U.S. Department of Transportation, AAIA, Ward's Data

Positive Demographics

Dealership Consolidation



Source: NADA Data

Strategic Initiatives

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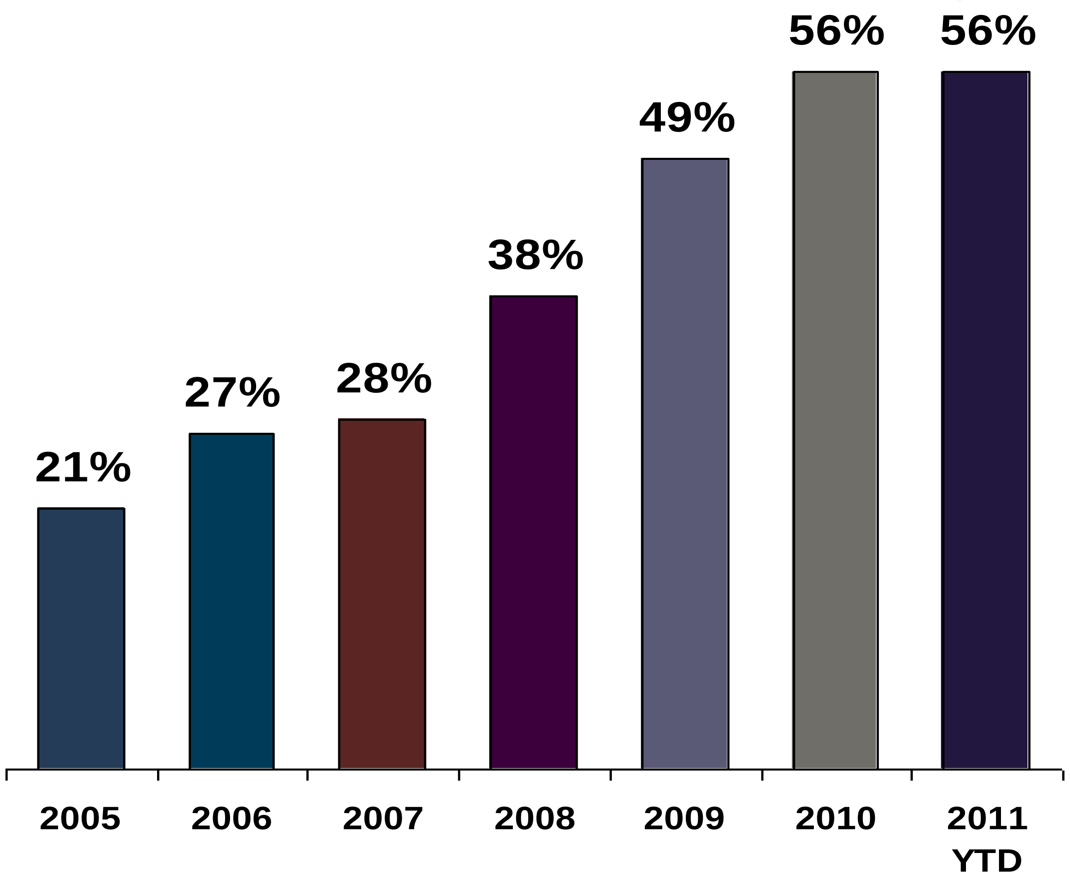
Strategic Initiatives

Low Cost Manufacturing

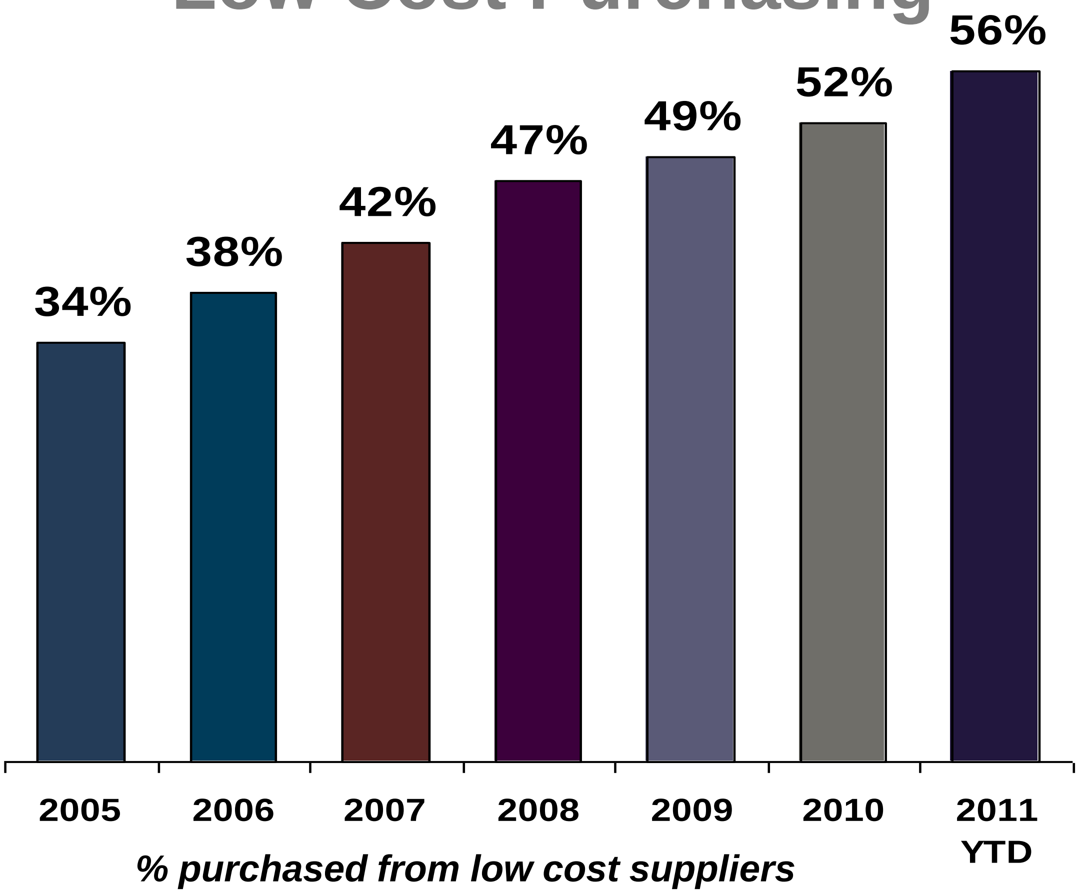


% production labor hours in low cost facilities (Mexico and Poland)

Note: Prior years restated to exclude Europe

Strategic Initiatives

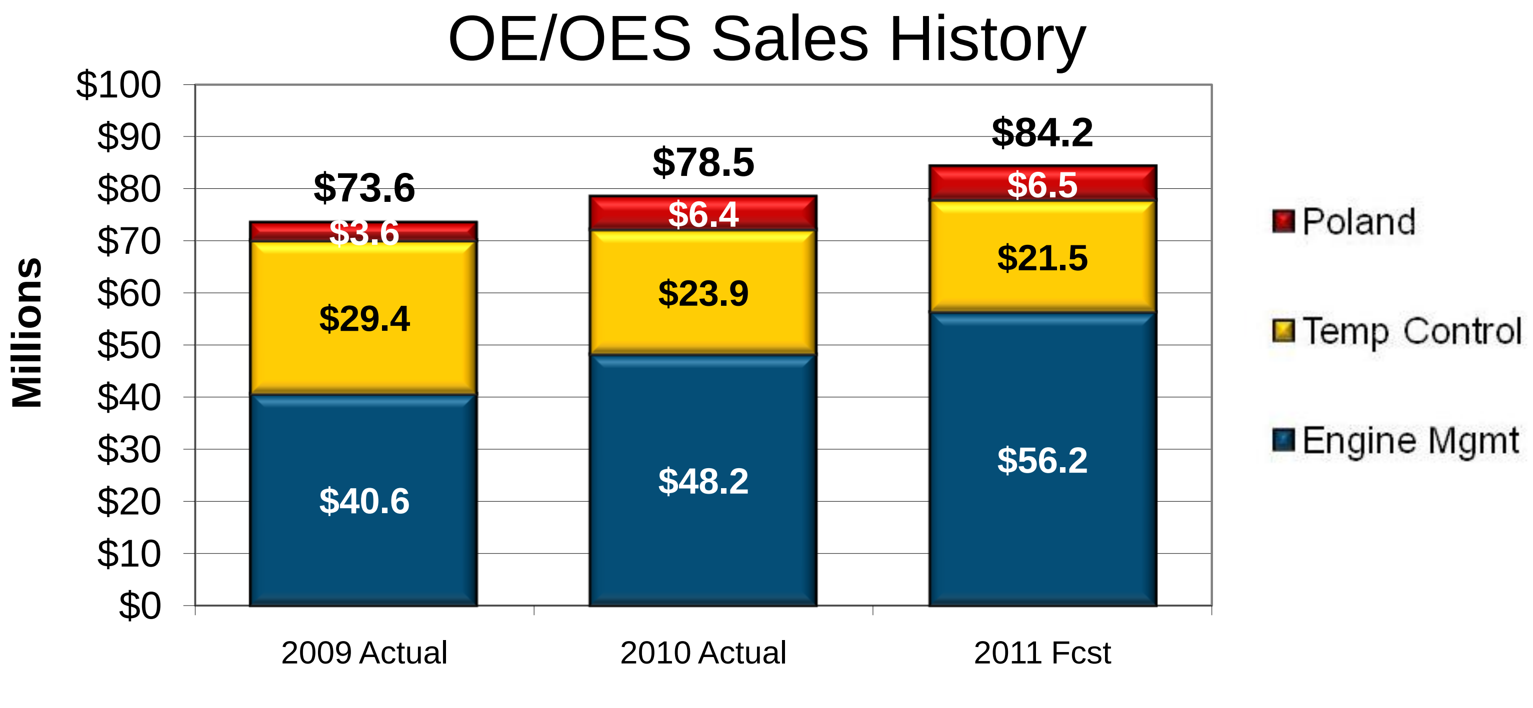
Low Cost Purchasing



Hong Kong Purchasing Office Opened October 2010

Strategic Initiatives

Increase OE/OES Business



Note: 2009 Restated to Exclude Europe

* Goal: 20% of Sales *

Strategic Initiatives

Selective Acquisitions

BLD Engine Control Business

- $27mm Acquisition, Closing Date 4/25/11
- BLD/Novo - $18mm Revenue: Fuel Pressure Regulators, Air By-Pass Valves, Idle Air Controls, OE and Aftermarket PCV Valves, etc.
- Locations: Holland, Michigan and Ocala, Florida
- Customers - SMP $7mm, Third Party $11mm
- Benefits
  - Vertical Integration – Basic Manufacturer in Key Product Areas
  - Accretive to Earnings Year One
  - Relocate Product Lines to Reynosa for Additional Savings

Strategic Initiatives

Selective Acquisitions

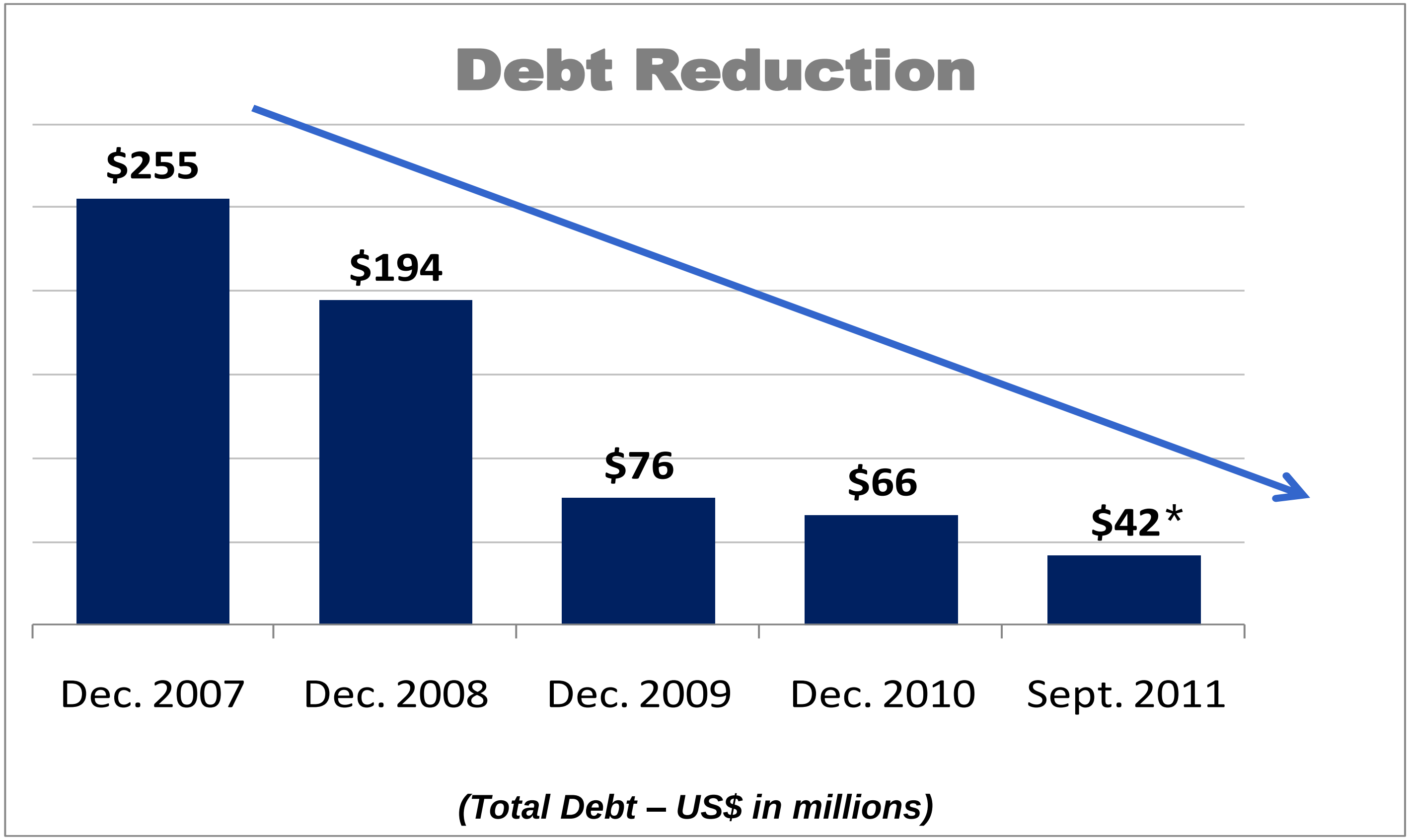
Forecast Trading Corporation

- $44mm Acquisition, Closing Date 10/25/11
- Business - $31mm Revenue: Engine Management Products Including Ignition Coils, Ignition Modules, Switches and Sensors and Filters
- Location: Ft. Lauderdale, Florida
- Customers - Other Manufacturers, Traditional and Retail Aftermarket Channels
- Benefits
  - Key Player in Value Line Engine Management Products
  - Accretive to Earnings Year One
  - Potential for Additional Synergies

Debt Reduction

Sold LIC Building in 2008	
Reduced Accounts Receivable by $69mm since 2008	
Reduced Salaried Headcount 10%	
Suspended Dividend	• Reinstated in 2010
Redeemed $90mm Bonds	
Raised Additional Equity	• 3,450,000 Shares • $27.5mm (Net of Expenses)
Debt:EBITDA Ratio Reduced	• 2008 = 6.2 (x) • 2011 < 1.0 (x)

Debt Reduction



•Inclusive of $27mm BLD Acquisition in April 2011
Q4 2011 Will Increase $44mm for Forecast Trading Corp. Acquisition

Poised for Future Growth

Excellent 2011 Results

- Industry Growth
- Substantial Market Share
- Reduced Costs
- Reduced Debt

Future Plans

- Increase OE/OES
- Selective Acquisitions

Financial Overview

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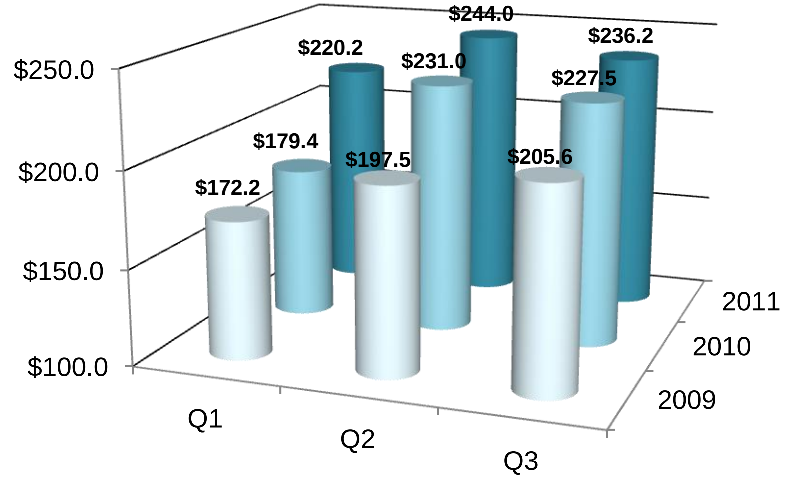
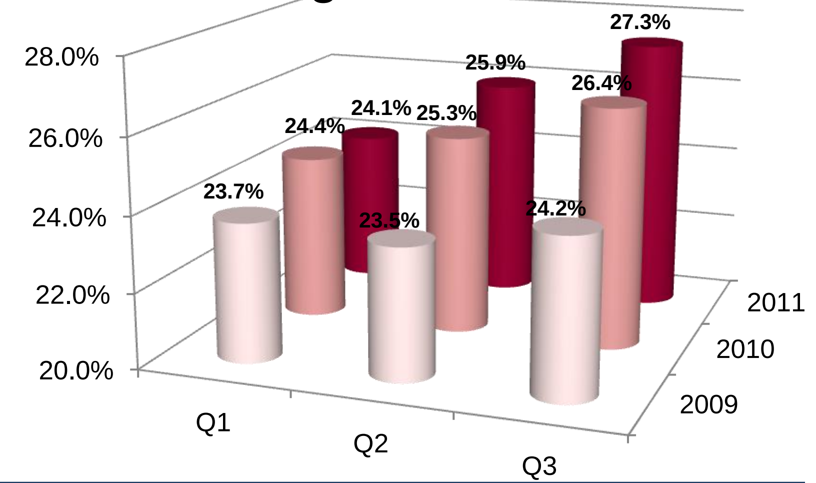
Sept YTD Quarterly Performance Measures

Consolidated Net Sales (Millions)

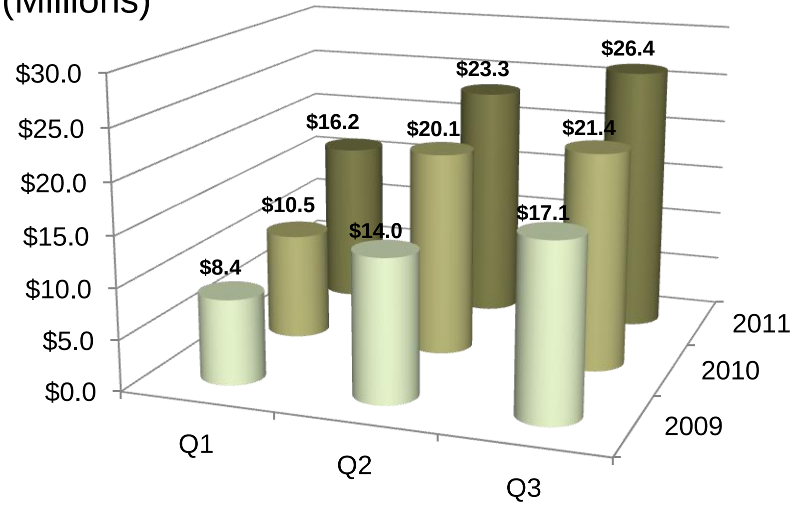


Gross Margin

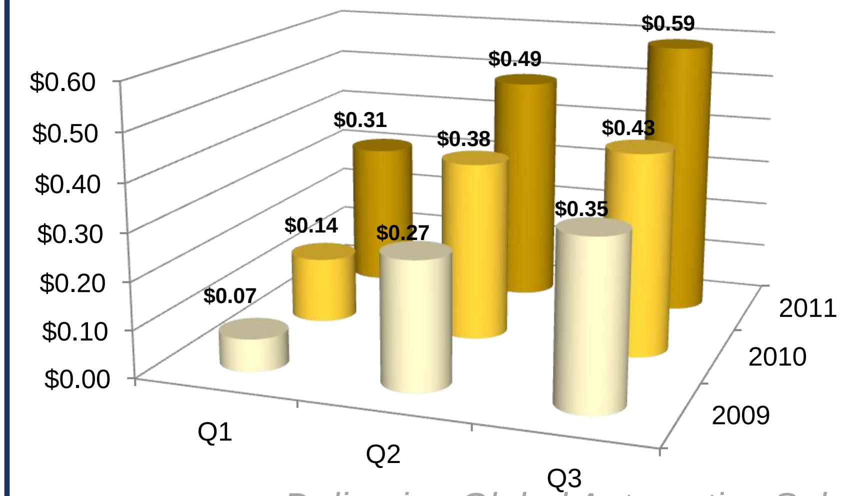


EBITDA (w/o Special Items)

(Millions)

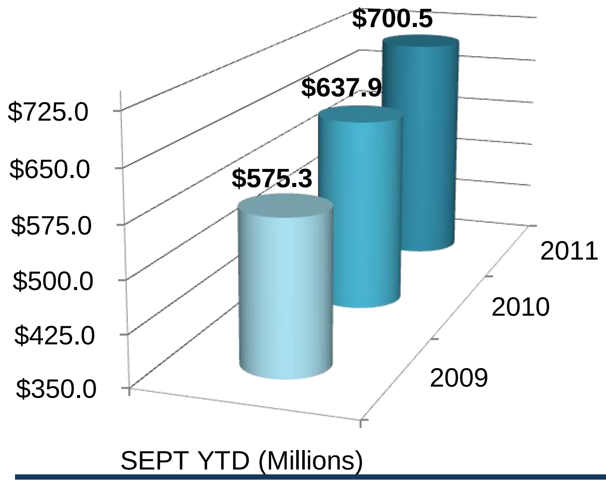


Diluted EPS (w/o Special Items)

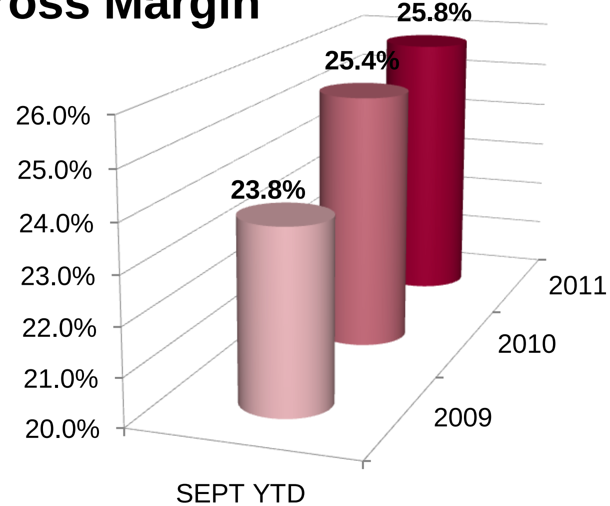


September YTD Performance Measures

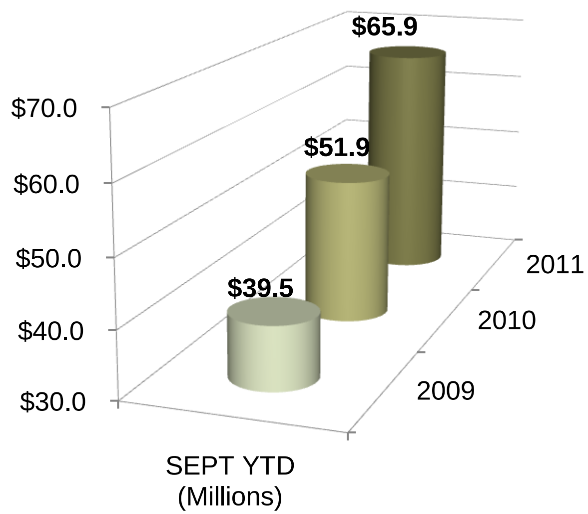
Consolidated Net Sales



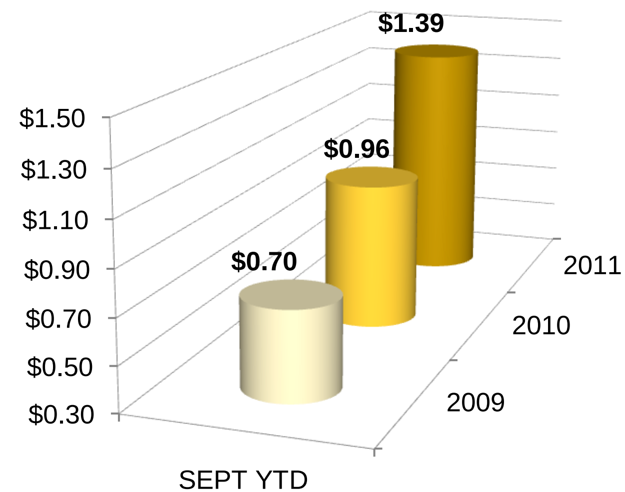
Gross Margin



EBITDA (w/o Special Items)



Diluted EPS (w/o Special Items)



Substantial Margin Improvement

	2008	2009	2010	Sept 2011 YTD	Target
Engine Management *Gross Margin %*	23.3%	24.7%	25.0%	25.3%	27-28%
Temperature Control *Gross Margin %*	19.3%	19.3%	23.1%	23.4%	23-24%

September 2011 YTD Income Statement Non - GAAP

($ in millions)

	Sept 2011 YTD		Sept 2010 YTD	
	Amount	**% of Sales**	**Amount**	**% of Sales**
Net Sales	$ 700.5	100.0%	$ 637.9	100.0%
Gross Profit	180.8	25.8%	162.2	25.4%
SG&A Expenses	126.0	18.0%	120.5	18.9%
Operating Profit	54.8	7.8%	41.7	6.5%
Other Income/(Loss)	0.7		0.1	
Interest Expense	3.2		5.7	
Income Taxes	20.2		14.5	
Earnings from Continuing Ops.	$ 32.1		$ 21.6	
Diluted Earnings Per Share: Continuing Operations	$ 1.39		$ 0.96	
Diluted Shares (000's)	*23,299*		*22,604*	

Condensed Balance Sheet

($ in Millions)

Condensed Balance Sheet	Sep '11	Sep '10
Current Assets	$ 408.9	$ 442.4
PP&E	60.1	62.1
Other Assets	54.7	51.8
Total Assets	**$ 523.7**	**$ 556.3**
Current Liabilities	$ 189.7	$ 204.2
Debt	42.1	74.3
Other Liabilities	48.9	68.5
Shareholders Equity	243.0	209.3
Total Liabilities and Shareholders' Equity	**$ 523.7**	**$ 556.3**

- **Total Debt Reduction ($32.2MM)**
  - **Debt to Total Capitalization Ratio of 14.8% ('11) vs. 26.2% ('10)**

Condensed Statement of Cash Flows September YTD

(IN MILLIONS)	YTD SEPT 2011	YTD SEPT 2010
NET INCOME	$33.1	$19.7
DEPRECIATION & AMORTIZATION	10.4	10.0
ACCOUNTS RECEIVABLE	(30.6)	(46.4)
INVENTORY	11.0	(31.0)
ACCOUNTS PAYABLE	8.5	20.7
OTHER OPERATING ACTIVITIES	24.9	31.8
NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES	**57.3**	**4.9**
CAPITAL EXPENDITURES	(6.7)	(9.2)
ACQUISITIONS	(27.0)	(2.0)
OTHER INVESTING ACTIVITIES	2.6	3.6
NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES	**(31.0)**	**(7.6)**
NET BORROWINGS (PAYMENTS)	(23.5)	(2.1)
DIVIDENDS	(4.8)	(3.4)
OTHER FINANCING ACTIVITIES	4.8	11.0
NET CASH (USED IN) PROVIDED BY FINANCING ACTIVITIES	**(23.5)**	**5.5**
NET CHANGE IN CASH	**$ 2.8**	**$ 2.8**
FREE CASH FLOW	***45.8***	***(7.7)***

SMP Capitalization

(US$ in millions)

	As of September 30, 2011		
	Amount	% of Total Capitalization	
Revolving Credit Facility	$41.8	14.7%	*March 2015 Maturity*
Other	0.3	0.1	
Total Debt	$42.1	14.8%	
Book Value of Equity	$243.0	85.2%	
Total Capitalization	$285.1	100.0%	
Debt / EBITDA	0.6x		
Interest Coverage	20.9x		

Key Takeaway: No Short-Term Liquidity Concerns

GE Revolver Amendment September 22, 2011

- 100 Basis Points Reduction to the Borrowing Rate
- 1 Year Extension of the Maturity Date to March 2015
- Permitted Acquisitions up to $50mm
- Cash Repurchase of Common Stock Increase to $5mm per Year

Appendix

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Reconciliation of GAAP and Non-GAAP Measures

($ in thousands, except per share amounts)

EARNINGS (LOSS) FROM CONTINUING OPERATIONS	NINE MONTHS ENDED SEPTEMBER 30, 2011	2010
	(Unaudited)	
GAAP EARNINGS (LOSS) FROM CONTINUING OPERATIONS	$ 34,804	$ 22,025
RESTRUCTURING AND INTEGRATION EXPENSES (NET OF TAX)	446	2,058
LOSS FROM EUROPE DIVESTITURE (NET OF TAX)	-	47
POSTRETIREMENT CURTAILMENT GAIN (NET OF TAX)	(2,188)	-
REVERSAL OF LT TAX LIABILITY	(454)	(1,084)
GAIN FROM SALE OF BUILDINGS (NET OF TAX)	(472)	(1,431)
NON-GAAP EARNINGS (LOSS) FROM CONTINUING OPERATIONS	$ 32,136	$ 21,615
DILUTED EARNINGS (LOSS) PER SHARE FROM CONTINUING OPERATIONS		
GAAP DILUTED EARNINGS (LOSS) PER SHARE FROM CONTINUING OPERATIONS	$ 1.51	$ 0.97
RESTRUCTURING AND INTEGRATION EXPENSES (NET OF TAX)	0.02	0.09
LOSS FROM EUROPE DIVESTITURE (NET OF TAX)	-	-
POSTRETIREMENT CURTAILMENT GAIN (NET OF TAX)	(0.10)	-
REVERSAL OF LT TAX LIABILITY	(0.02)	(0.04)
GAIN FROM SALE OF BUILDINGS (NET OF TAX)	(0.02)	(0.06)
NON-GAAP DILUTED EARNINGS (LOSS) PER SHARE FROM CONTINUING OPERATIONS	$ 1.39	$ 0.96

MANAGEMENT BELIEVES THAT EARNINGS FROM CONTINUING OPERATIONS AND DILUTED EARNINGS PER SHARE FROM CONTINUING OPERATIONS BEFORE SPECIAL ITEMS, WHICH ARE NON-GAAP MEASUREMENTS, ARE MEANINGFUL TO INVESTORS BECAUSE THEY PROVIDE A VIEW OF THE COMPANY WITH RESPECT TO ONGOING OPERATING RESULTS. SPECIAL ITEMS REPRESENT SIGNIFICANT CHARGES OR CREDITS THAT ARE IMPORTANT TO AN UNDERSTANDING OF THE COMPANY'S OVERALL OPERATING RESULTS IN THE PERIODS PRESENTED. SUCH NON-GAAP MEASUREMENTS ARE NOT RECOGNIZED IN ACCORDANCE WITH GENERALLY ACCEPTED ACCOUNTING PRINCIPLES AND SHOULD NOT BE VIEWED AS AN ALTERNATIVE TO GAAP MEASURES OF PERFORMANCE.